## Demystifying **MORTGAGES**



Buying a home is likely the biggest purchase of your life, and you'll usually need a loan to make it happen Comparing mortgages can be confusing

you can understand how it works

and intimidating-let's break it all down so When shopping for a



mortgage, financial institutions have products with an advertised APR, which stands for Annual Percentage Rate.

to understand the type of mortgage being promoted. Plus, there are a wide range of additional costs to consider, including insurance, taxes, admin fees and any penalty fees that may apply.

But the APR doesn't tell the whole story—make sure

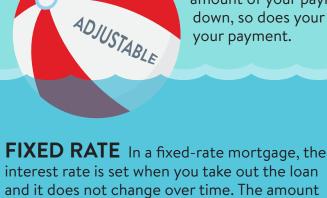


ADJUSTABLE RATE An adjustable-rate mortgage (also known as a variable-rate mortgage) is based on a chosen index, so it changes

throughout the term of your loan. The index is a benchmark that reflects

fixed-rate and an adjustable-rate mortgage

changes in the national economy. If the index goes up, so does your rate and the amount of your payment. If the index goes down, so does your rate and the amount of your payment.



entire term of your loan.

It's a trade-off Fixed-rate mortgages Adjustable-rate are consistent and mortgages usually have a lower easier to budget for, but tend to have advertised start

you pay monthly will stay the same for the

of rates rising in the future.

higher interest to

counter the effect

harder to budget for. How does the mortgage repayment work?

rate, which is very

appealing, but can

be unpredictable and

type of mortgage is right for you.

PRINCIPAL

**FIXED** 

Think about your

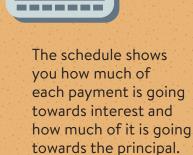
income, your future,

how long you plan to live in the home and

your risk tolerance

before deciding which

## repayment is broken down into regular installments over the term of the loan.



INTEREST **PAYMENT** 

An amortization schedule is how your loan

Let's say you have a \$150,000 fixed-rate mortgage with a 3% annual interest rate amortized over a 25-year

period. Your payment will be \$711 per month.



TOTAL INTEREST **RATE** OWING

INTEREST

This is how the interest is calculated for each payment ANNUAL **MONTHS** INTEREST IN A YEAR  $$150,000 \times 3\% = $4,500 \div 12 = $375$ 

INTEREST IN

**CURRENT** 

**PAYMENT** 

PRINCIPAL

The monthly payment for a fixed-rate mortgage is the amount paid by the borrower every month that ensures that the loan is paid off in full with interest at the end of its term.

\$336 **\$375** 

PAYMENT

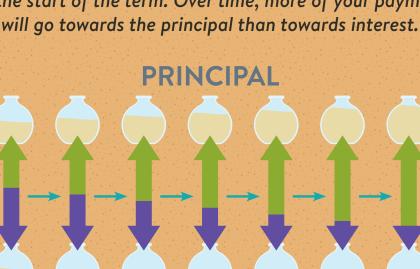
The following month, because your outstanding balance is now \$149,664, the interest portion of your monthly payment will be slightly lower and the principal portion will be slightly higher.

In your first payment, \$375 will go towards interest

balance. So even though you've made a payment of \$711, your balance has only decreased by \$336.

and only \$336 will go towards your outstanding

 $$149,664 \times 3\% = $4,490 \div 12 = $374$ A big chunk of your monthly payments go towards interest at the start of the term. Over time, more of your payment PRINCIPAL



INTEREST

TOTAL PAYMENTS

**AFTER 25 YEARS** 

Understand before you sign

That 3% interest rate may not seem like much, but after 25 years, you will have made \$213,395 in payments on your

\$150,000 loan!

A mortgage can be an empowering experience or a burden. It all comes down to your

understanding of the mortgage products available, honesty regarding your personal finances and clarity about your life situation. **BROUGHT TO YOU BY** 

People get into trouble by committing to mortgages they don't understand. All the more reason to know exactly what you're getting into before signing anything.



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